

**SAME Space Coast Post
Small Business Industry Day & Federal Contracting Workshop
Thursday, February 20, 2020**

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|---|---|--|--|--|--|
| 9:30 - 10:30 AM | Vendor Table Set-up | | | | |
| 10:30 - 11:00 AM | Doors Open, Check In and Registration - Open networking | | | | |
| Announcer: Dennis Newell, P.E., Area Engineer, USACE Mobile District | | | | | |
| 11:00am - 1:00pm | Topic | Speaker | Title | Organization | |
| | Welcome/Opening Remarks | Dennis Newell, P.E. | Area Engineer | USACE Mobile District | |
| | Post Awards and Post Officer Inductions | Angie Goral, P.E. | SAME Deputy RVP South Atlantic Region | Martinez Construction | |
| | 2020 Legislative Update | David Jackson | Director of Community Relations | Congressman Posey's Office | |
| | 2020 GSA Updates | Trey Tackling | Customer Service Director | GSA Region 4 | |
| | The Road to Hurricane Recovery in the NPS | Charles Borders | Program Manager SE Region Hurricane Recovery | National Park Service Region 1, 2, 4 | |
| | Sources Sought and How They Are Utilized | Cory Islin | Assistant Deputy Director for Small Business | NAVFAC SE | |
| | USACE Mobile District 2020 Opportunities | Linda Spadarro | Deputy, Office of Small Business Programs | USACE Mobile District | |
| | Top 5 Proposal Writing Tips for the Win! | Juliet Fletcher | CEO | Writing is Easy LLC | |
| | 45th Space Wing FY20 Financial Look Ahead | Lt. Matt Lawler | Patrick AFB Flight | 45th Civil Engineer Squadron | |
| | Moderator: Jeff Duguid, Marketing Manager, RLF | | | | |
| | Federal Contracting Panel Discussion | Stephen Baughn | Deputy Director | GSA Region 4 CASE Customer and Stakeholder Engagement | |
| | | Linda Spadarro | Deputy, Office of Small Business Programs | USACE Mobile District | |
| Cory Islin | | Assistant Deputy Director for Small Business | NAVFAC SE | | |
| Charles Borders | | Program Manager Storm Recovery Program | National Park Service Region 1, 2, 4 | | |
| 1:00 - 1:30 PM | Lunch Break (Boxed Lunches) | | | | |
| Matchmaking/Networking | | | | | |
| 1:30 - 3:30 PM | Agencies | | | | |
| | PAFB 45th Space Wing | USACE Jacksonville District | USACE Mobile District | NAVFAC SE | |
| | GSA Region 4 | NASA/KSC | National Park Service Region 1, 2, 4 | Canveral Port Authority | |
| | Florida Small Business Development Center (SBDC) at Eastern Florida State College (EFSC) | | US Small Business Administration (SBA) South Florida District Office | | |
| | Exhibitor's | | | | |
| | Above Group Engineering <i>MEP & Fire Protection Design/Consulting</i> | Alpha-Omega (AOTC) <i>Environmental Services/OSHA Training</i> | Assurity Drive <i>Cybersecurity Compliance</i> | CORT <i>Furnishing and Transition Solutions</i> | |
| | CorTru <i>Specialty Construction</i> | Energy and Environment, LLC <i>Environmental Remediation, Natural Resources, Construction</i> | Florida Equipment and Restoration <i>Equipment and Supplies</i> | GCAT <i>Government Contracting Advisory Team</i> | |
| | HRP Associates, Inc. <i>Environmental Consulting</i> | IMSM <i>ISO Certification</i> | JLRD <i>MEP & Fire Protection Engineers</i> | LeNgeener <i>Electrical & Aerospace Engineering</i> | |
| | Merrick & Company <i>Architecture and Engineering</i> | Nord Lock Group <i>Secure Bolting Solutions</i> | PR&D <i>Environmental Remediation</i> | Primate Technologies, Inc. <i>Situational & Operational Awareness</i> | |
| | Rapid Prototyping <i>3D Printing</i> | rhodes + brito <i>architects</i> | RUSH Construction, Inc. <i>General Contractors</i> | SES Civil and Environmental <i>Engineering</i> | |
| | SurvTech Solutions, Inc. <i>Surveying</i> | | VideoConnex <i>Collaboration & Visualization Technologies</i> | | |
| | Thank You for Attending !! Keep up to date with our post activities at www.samespacecoast.org. | | | | |