



SAME

Space Coast Post

Jan - March 2019
1st Quarter

Small Business Industry Day & Federal Contracting Workshop

The Post held their Annual Small Business Industry Day and Federal Contracting Workshop on February 21st in beautiful sunny Cocoa Beach. Over 130 people attended, 22 exhibitors showcased their services and products and 10 government agencies; including the 45th Space Wing, USACE Mobile and Jacksonville Districts, NAVFAC Southeast, National Park Service (NPS), NASA/KSC, GSA, Canaveral Port Authority, Florida PTAC and the SBA, shared their contracting knowledge and resources. The goal that fuels our Industry Day planning is to foster meaningful connections and discuss relevant topics. We work hard to ensure that the exhibitors, agencies and industry representatives have opportunities to engage long after our Industry Day is over.

This year marked our 5th Industry Day anniversary and the Post was excited to welcome 2 new agencies, 45 new attendees and 9 new exhibitors. The morning began with a warm hello from Post President, Johnny Faulkner; the induction of our 2019 Post Leadership by SAME National RVP Cindy Lincicome and a 2019 Legislative update from Congressman Posey's office. Cindy also presented a coin of appreciation to Michelle Shultz Publicity/Small Business Chair; and the 2019 RVP Medal to Post Secretary Angie Goral, in recognition for their unwavering and dedicated service to SAME. Agency presentations from the NPS, NAVFAC Southeast, USACE Mobile District and the 45th Space Wing Civil Engineer Squadron provided attendees with an overview of funding sources, existing contracts and contract avenues as well as a look at potential design and construction projects for FY19 – FY23.

Just before the lunchbreak, Post Development Director Kyle Brown, facilitated a panel discussion with NPS, USACE Mobile District, GSA and NAVFAC Southeast on Federal Contracting. Many in the audience wanted to know how the recent government shutdown impacted current and future funding and opportunities. Attendees then spent the afternoon networking, catching up and making meaningful connections. Event presentations can be found on the Post website.



Post Monthly Meeting Recap

January: Benefits of Drones in Evaluating Building Enclosure, Tony Robinson & Eric Cicero, GALE Assoc.

Investigating and evaluating the building enclosure can be challenging due to access issues. Closely observing multi-story buildings, steep sloped roofs, steeples, and spires often requires man lifts, high-reach equipment, scaffolding, adjacent buildings or roofs and binoculars. These methods are costly, time consuming and may temporarily block occupants from accessing the building. Unmanned Aircraft Systems (UASs)/Drones can capture real-time, high-resolution video and photographs and reduce the time and money it takes to perform a typical evaluation, quickly reaching the highest edges of a building in a matter of seconds. This presentation provided the pros and cons of drone use on facilities, privacy issues and FAA Regulations.

Our sustaining member spotlight presentation was given by Dana Richardson with Jarvis Property. She discussed Jarvis's restoration projects and capabilities.

February: Our Young Members Chair, Major Poulsen, kicked off our Industry Day with an old fashioned game night in downtown Melbourne. It was a nice way to break the ice, enjoy the company of our Post members and look forward to a day of networking at our 5th annual Small Business Industry Day and Federal Contracting Workshop. We "promise" to include karaoke ... next time Chris.

March: Solar Thermal Absorption Chiller Systems

Jake Rardin, Envelop Facility Technologies

Envelop Facility specializes in HVAC equipment, controls, and solar photovoltaic/thermal project development and implementation. In this presentation, Jake discussed the fundamentals of absorption chillers, including the use of solar thermal arrays for absorption generation cycle and what is involved in maintaining an absorption system. He also showcased successful examples of solar chiller systems.

Our sustaining member spotlight presentation was given by John Lucarelli and Todd McDowell with AΩTC. They discussed the environmental services performed by AΩTC and examined one unusual environmental cleanup project that required an unconventional approach to remediation.



Professional Development/Relationships

Need CEUs or PDHs? The ASHRAE Learning Institute is offering their 2019 Webcast series at www.ashrae.org/webcast entitled "The Future of Refrigerants". This Webcast will examine the world's most prolific air-conditioning system configurations and how those systems will adapt to worldwide regulatory restrictions and corresponding advancements in refrigerant technology. The Post partners with the local ASHRAE chapter to bring informative speakers to our meetings and make webinars available to Post members. This partnership enhances the quality of Post meetings and allows ASHRAE members the opportunity to interact and network with SAME members. This webcast is free to SAME Members. Participants may receive two Professional Development Hours (PDHs), two Learning Units (LU/HSWs) or two Continuing Education (CE) hours.

UPCOMING POST MEETINGS AND EVENTS

April General Meeting
Thursday, April 18th
Courtyard Cocoa Beach

May General Meeting
Thursday, May 16th
Courtyard Cocoa Beach



A Social is brewing this Spring ... and our Golf Tournament is November 1st - keep an eye out for more information.

Upcoming SAME Regional & National Meetings

Register for JETC at <https://www.samejetc.org/>.

**Space Coast Post 2019 Leadership**

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To be added to the Post's e-mail list, contact Angie at AngieGoral@martinezconstruction.com.